

ARA Venn - Overview

ARA Venn is a specialist investment manager in European real estate private debt, founded in 2009 and with offices in the UK and Spain and an affiliate office in the Netherlands.

We specialise in creating investment products and providing investment management services that provide investors access to compelling risk-return opportunities, whilst satisfying borrower demand for competitive, efficient and transparent loan products.

To achieve this, we have a team of experienced professionals that pull together credit origination, underwriting, liability structuring and risk management skills, and a deep understanding of investor and borrower requirements.

ARA Venn serves the investment needs of a diversified group of government entities, leading global institutions and private investors. We underwrite and invest in our transactions, aligning ourselves with our investors and borrowers.

In 2020, Venn Partners welcomed ARA Asset Management Limited (ARA), a real assets fund manager with a global reach, as a shareholder to help drive our next phase of growth. With gross assets managed by the Group and its associates of close to S\$116 billion as at 31 December 2020, ARA manages listed and unlisted real estate investment trusts (REITs), private real estate credit and equity funds and infrastructure funds in 28 countries.

Our Businesses

- *Dutch Residential Mortgages:* We operate client investment strategies in the Dutch and UK residential mortgage markets, investing in loans from specialist origination platforms that form part of our group. Our strategies provide investors with dedicated access into these prime private debt markets, whilst delivering transparent and competitively priced mortgage products to customers. With AUM and mandates in deployment in excess of €2.1 billion, our investment strategies are supported by a diversified and well-established capital markets programme consisting of forward flow agreements, warehouse lines and a public bond programme (Cartesian) where over €1.8bn of rated notes have been placed across 6 transactions.
- *Commercial Real Estate:* which focuses on the sourcing and arranging of loans directly with borrowers and secured by properties in select European jurisdictions and in the UK. Since 2013, ARA Venn has financed over EUR 2.9bn of new lending in a series of investment vehicles. We benefit from a diverse investor base across leading pension funds, insurers and financial institutions. Our team has extensive lending experience in CRE markets, and invests in whole loans and junior loans across all asset classes including operating assets.
- *Private Rented Sector Guarantee Scheme:* in December 2014, following a public procurement tender process, we were mandated as delivery partner by the UK's Department for Communities and Local Government in respect of its £3.5bn Private Rented Sector Guarantee Scheme. Under this mandate, we are responsible for the origination, underwriting, and on-going management of the loans within the scheme. Loans will be secured by purpose-built and professionally managed private rented developments.
- *Affordable Homes Guarantee Scheme:* In October 2020, following a competitive public procurement tender process, ARA Venn was appointed by UK Government to manage a £3 billion Affordable Homes Guarantee Scheme. ARA Venn is responsible for establishing and managing the scheme, including the origination, underwriting and on-going management of the loans and developing and managing a government guaranteed bond programme to efficiently fund them. The scheme is available to finance social rent, affordable rent and shared ownership housing, in accordance with the Scheme rules, to

accelerate investment by registered providers in England. This new investment will increase the supply of such critical housing.

- *Venn Risk Analytics (VeRA)*: We have developed a proprietary platform for the management, analysis and valuation of asset backed finance to underpin our investment offering, whilst also licensing this technology to third parties

Role: Operations & Finance Analyst

Working within a small team the ideal candidate will need to take on a broad range of responsibilities and will get an opportunity to learn about the finance industry. The Finance and Operations team at Venn have a broad range of functions supporting the business and the analyst is in an ideal opportunity to develop a wide knowledge base of both the corporate and fund side of the business.

Key requirements:

- 2:1 from a red brick university (economics, accounting or finance preferable)
- 6 months+ experience in a transactional role within Operations or Finance (financial services preferable)
- Advanced Excel; basic programming desirable

The responsibilities will include:

Corporate:

- Accounts payable and receivable
- Bookkeeping group companies
- Bank reconciliations
- Assistance with VAT returns
- Assistance with company secretarial
- Assistance with audits
- Contribution to ad-hoc projects

SPVs:

- Bank reconciliations
- Order processing and record keeping
- Payment processing
- Contribution to ad-hoc projects

Operations:

- Bank reconciliations
- Loan processing and record keeping
- Payment processing
- Assisting with KYC/AML requests
- Co-ordination of the operations mailbox and calendar
- Liaising with administrators and stakeholders
- Contribution to ad-hoc projects

The candidate should be able to display the following attributes:

- Independence and initiative - ability to manage oneself while balancing differing priorities
- Teamwork - shown to work well in a team environment
- Strong numerical skills with an analytical ability to investigate, create and solve problems
- Strong attention to detail and accuracy
- Strong, concise and persuasive communication skills
- Desire to excel and grow in a high-performing firm
- Ability to juggle multiple projects, priorities, and personalities
- Ability to demonstrate rigour and accountability in their work
- Flexibility to adapt to changing business and functional needs

Full study support for an ACCA/CIMA